



Job Title	Director of Hospitality & Restaurant Relationships
Type	Part-time
Job Location	Nashville
Posted On:	10/07/2025

About Dugger Dinners:

Dugger Dinners provides a first-of-its-kind solution to enable pet friendly hotels and restaurants to provide premium services to their Guests with Pets. We are leading the charge in streamlining the pet friendly Check-In process thru our Welcome Kits, Check-In Guides and AI-Driven Pet Concierge. These are solutions also of interest to any pet friendly AirBNB.

Our services are optimal for other pet friendly locations like restaurants, breweries, state parks and apartment buildings.

Job Function:

Sales & Business Development

Job Summary:

I am looking for a part-time (to start) business development partner for Dugger Dinners —ideally someone dog-friendly—who can lead sales, success management, and help shape a solution for a brand-new niche (pet friendly solutions).

We have an interesting opportunity emerging to pitch the corporate marketing firm of a national fast food restaurant chain (not Arby's, but someone big enough to try something innovative) - working with them to create dog menu options - think a Happy Meal for dogs that includes a pet bowl, poo bags, and dog treats (some made by us, something made by them). It takes the pup-cup concept to a whole new level.

Reach out and I'll send a detailed document that outlines the role and information about our product offering.

Website: www.duggerdinners.com

Job Description:

You'll build relationships with hotels, then expand to hotel brands, restaurants, breweries, and other pet-friendly destinations. You already have referenceable, re-ordering clients in Chicago, Cincinnati, Nashville, and the newly-signed Hyatt Regency Sonoma Wine Country (40 dogs/month).

Requirements / Qualifications:

Sales and marketing experience are preferred.

Compensation (Salary or Hourly Rate)

\$20-\$40 depending on experience

Benefits:

Opportunity to get on the ground floor of a growing company - work with fun locations like hotels and restaurants so they better serve our best furry friends, dogs.

How to Apply

Email kbarlow@duggerdinner.com or visit our website

More questions email: [**kbarlow@duggerdinner.com**](mailto:kbarlow@duggerdinner.com)